

# Have you *lost business* because you do not offer *Installed Sales*?

Your National Association has released two publications to help dealers who are considering adding an Installed Sales Division ~ *Key Issues for Installed Sales* and *Installed Sales Contracts and Forms*

*Key Issues for Installed Sales* covers:

- ◆ Dealer Issues on New Construction and Home Improvements
- ◆ How to Compete with Your Contractor Customers
- ◆ Insurance Issues
- ◆ Administrative Issues
- ◆ Operational Issues

*Installed Sales Contracts and Forms*

- ◆ This complete package has been created exclusively for lumber dealers. It includes a disk that allows you to make modifications to the templates.



## How do you get started?

√ Place your order for *Key Issues* and *Contracts and Forms*

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\_\_\_\_\_ **Key Issues and Contracts and Forms** (\$35 members, \$65 non-members)

**Or, order seperately**

\_\_\_\_\_ Key Issues (\$19 members, \$34 non-members)

\_\_\_\_\_ Contracts and Forms (\$19 members, \$34 non-members)

**\*\*Add \$7.00 for shipping and handling. Ohio residents add 6 ¾% sales tax.**

Name\_\_\_\_\_

Company Name\_\_\_\_\_

Address\_\_\_\_\_

City, State, Zip\_\_\_\_\_

Phone\_\_\_\_\_ Fax\_\_\_\_\_

**For credit card payment**

Cardholder's Name\_\_\_\_\_

Cardholder's Address\_\_\_\_\_

Card Number\_\_\_\_\_ Exp.Date\_\_\_\_\_ Visa/Master Card

Total Amount Charged\_\_\_\_\_ Cardholder's Signature\_\_\_\_\_



**Please Return Completed Form to OCSA:**

41 Croswell Road

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Fax: 614-267-6448 ~ E-mail: [info@myocsa.org](mailto:info@myocsa.org)