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OCSA

Affiliated With The  
NATIONAL LUMBER AND  
BUILDING MATERIAL  
DEALERS ASSOCIATION

**NLBMDA**

800/634-8645

Formerly  
Ohio Lumbermen's  
Association



OHIO CONSTRUCTION SUPPLIERS ASSOCIATION

## Is Pleased To Announce A New Member Benefit



The **Columbus Building Credit Bureau** was founded in 1927 to provide lumber dealers in central Ohio with credit information about customers in the building trades. It has long since expanded its membership so that it specializes in credit reporting services for the entire building and construction supply community. It is now known as the **Ohio Building Credit Bureau**.

Members make credit decisions based on what others in **YOUR** industry have reported about a prospective or existing customer. **Wouldn't that help you?**

OCSA believes so. That's why we've partnered with **Ohio Building Credit Bureau (OBCB)** to offer OCSA members discounted membership rates, allowing you to try this valuable service and OBCB to expand its reach beyond central Ohio.

OBCB offers affordable, personal, professional member services that include fast, accurate credit reference investigation and reports, monthly past due reports and monthly publications compiled from legal notices. They have also developed Mechanics' Lien Manager Software to help the building and construction industry protect their lien rights.

Let OBCB save you time, effort, and money by warning you of troubled accounts, perhaps saving you from disaster. It only takes one non-paying customer to impact your bottom line.

What are you waiting for? Contact OBCB today! Call 614-825-0832.

OCSA  
HEADQUARTERS

41 Crowell Road  
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## Membership Services & Benefits

### *Credit reference investigation and reports*

The Bureau will contact your applicants' credit references as well as other creditors. We deliver this crucial information to you in easy to read reports that include recent high-balances; current balances; pay habits; and comments provided by trade references. Also included, at no extra cost, are available judgments, liens and other court actions, such as bankruptcies.

### *Quick processing time at no additional charge*

OBCB reports on the average are delivered to you within 10 to 36 business hours of your initial request. If a current report is already on file, you'll be provided with a copy of it within a matter of a few hours. You can choose to receive your report by fax or email. There are NO extra fees associated with rush orders!

### *Monthly member past due and legal update publications*

Members provide their monthly past due accounts to us and we compile these into one report. The report itemizes out 30, 60 and 90+ days past due amounts. It tells you if an account is on credit hold, has been sent to collection, or is in the process of litigation. Also included are updates that list current information on bankruptcies, federal tax liens, judgment liens, common pleas and municipal suits. This report provides valuable *industry-specific* information that gives you an immediate edge in your decision making process. This unique service keeps you in-the-know and up-to-date with information you might not have access to otherwise!

### *Credit Exchange Networks*

OBCB moderates industry-trade specific monthly meetings for the purpose of sharing credit information on a confidential basis. These meetings are held at the Bureau's office once a month. Discussions of credit accounts comply with federal and state anti-trust guidelines. OBCB provides the meeting space, compiles a pre-meeting master listing of credit cases to discuss, provides a monthly meeting activity report and acts as an impartial party insuring compliance with anti-trust laws. These networks are at a nominal additional fee.

### *Personal, professional member service*

Member-driven service sets us apart from other credit reporting agencies. Our staff provides you with personalized, quality service. Unlike big corporations, we know YOU - not just your account number. Our members are guaranteed professional service with each fax, email and telephone call.

### *Confidentially*

OBCB and its members comply with the state and federal anti-trust laws. All information provided and received is held in the strictest confidence. The source of information is not divulged. This policy assures accuracy and privacy for everyone's benefit.



## 2007 OBCB Annual Membership Fees for OCSA Members\*\*

The Ohio Building Credit Bureau (OBCB) is honored at the opportunity to be an OCSA preferred vendor. The fee schedule is simple and straight forward. We offer several membership levels which include **all monthly publications** and credit reports:

OBCB Annual Dues (Includes all monthly publications)	Discounted Membership Dues for OCSA Members**	# of Credit Reports included with Dues Level*
\$600.00	\$540.00	10
\$700.00	\$630.00	25
\$1050.00	\$945.00	50
\$1375.00	\$1237.50	75
\$1575.00	\$1417.50	100
\$2150.00	\$1935.00	150
\$2600.00	\$2340.00	200
\$3125.00	\$2812.50	250
\$3550.00	\$3195.00	300

\*OBCB offers a 10% discount to OCSA members joining the OBCB. It is only available to OCSA Members who are not currently a OBCB member. A 2<sup>nd</sup> year 10% discount will be allowed to those who remain members of OCSA throughout the eligible discount period.

\*\* Additional reports are billed at \$25 each OR the member may increase to a higher membership level. Members are billed a minimal long-distance fee (\$1.60/call) for telephone or fax calls made to obtain information for credit reports.



## Membership Enrollment Form for OCSA Members

Please accept our application for membership. Enclosed is our check made payable to Ohio Building Credit Bureau.

Company Name: \_\_\_\_\_

CEO/Owner's Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Please check one of the following:

Asphalt/Concrete     Excavation     Lumber  
 Bank/S&L     Heating/AC     Plumbing  
 Electrical Supply     Roofing/Siding     Lighting Supply  
 Doors/Windows     Other: \_\_\_\_\_

The undersigned, in applying for membership in, and services of, the Ohio Building Credit Bureau, agrees on behalf of the Company named, to report ledger information (when appropriate) for accounts rendered past due on forms provided by the Bureau or a computer printout. I/We further agree that neither I/We nor any employee will reveal to customers or third parties the source of information received, or details of that information. I/We further agree the Company will comply with policies and procedures for members, as adopted from time to time by the Ohio Building Credit Bureau Board of Directors.

Member Signature \_\_\_\_\_ Date \_\_\_\_\_

Please print name \_\_\_\_\_