



Ohio
Construction Suppliers
Association

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Quick.Net.News

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OCSA Associate Profile

Support **Northwest, Inc.** who supports OCSA

Address: 5397 Barkwood Drive
Cleveland, OH 44140

Date Established: 1969

Phone: 800/537-8837

Contacts: John Gaskell Cell: 440/463-3002 email: john@northwestinc.net
Mike Sagar Cell: 216/522-7560 email: tmsagar44805@yahoo.com

In their own words...

Over the years, Northwest, Inc. has evolved into a stocking distributor in Cleveland with reload facilities in Detroit and Ontario. At the present time we are mostly involved in direct mill shipment (both part truckloads and full truckloads) of commodity and specialty forest products. Our motto is "If it's wood and you can't find it, call us, we probably can."

Our product mix includes, but is not limited to southern yellow pine, treated lumber, west coast species, cedar and douglas fir beams & timbers, solid and laminated decking, hardwood timbers, specialty cedar products and much more.

Northwest, Inc. is a small to medium size wholesaler that "Flies under the radar". We do not do much advertising as our growth and recognition spreads mostly by word-of-mouth. The type of customers we service varies from small to medium size independent lumber yards, manufacturers of outdoor structures and lawn furniture, spa manufacturers along with other types of retailers of wood products.

Some of the special products and services we offer:

- *Part truckloads of variety of mixed wood products shipped directly from the manufacturer.*
- *Full truckloads*
- *Locate hard-to-find items such as: special sizes, species, milling, grades and wood used for unusual applications.*
- *Kiln dried and green timbers both in S4S and rough.*
- *A variety of cedar specialty products such as boards, balusters, sidings, decking and shingles.*

Combined, John and Mike have over 60 years of sales experience in the lumber industry. Give Northwest, Inc., a call for all your lumber needs.

Do you have the Title II GINA poster posted? On May 21, 2008, President Bush signed the Genetic Information Nondiscrimination Act (GINA) into law. The new law protects insurance policy holders and employees from discrimination on the basis of genetic information. GINA took effect on November 21, 2009.

Title II of GINA strictly prohibits employers from collecting genetic information from employees, and using this information to make decisions regarding hiring, firing, or any other term of employment. GINA also states that employers, including labor unions and employment agencies, must adhere to strict guidelines regarding genetic information, and that it is prohibited to retaliate against an individual for opposing acts made unlawful by GINA. New GINA requirements apply to all private, state, and local government employers.

Employers are required to display a new EEOC poster which contains the GINA information. You can download the free poster from www1.eeoc.gov/employers/poster.cfm, or call the OCSA office to order the poster.

OCSA Scholarship Program Helps Finance Education

OCSA continues to accept applicants for its 2010-2011 Student Scholarship. Two scholarships of \$1,000 each will be awarded in May. The awards are available to OCSA employees and dependents of OCSA member firms. Scholarship awards may be used at any accredited college, university or vocational school. The application deadline is April 1. The applications can be downloaded at www.myocsa.org/documents/OCSA_Scholarship_Application_2010.pdf. If you would prefer to have the application mailed to you, please call OCSA and we'll be happy to send it to you via email or US mail.

Missing I-9 Forms Can Result in Stiff Criminal Penalties

U.S. Immigration & Customs Enforcement (ICE) intends to increase the number of companies it will audit and violators will be facing severe fines.

All U.S. employers must complete and retain a Form I-9 for each individual they hire for employment in the United States. This includes citizens and non-citizens. On the form, the employer must examine the employment eligibility and identity document(s) an employee presents to determine whether the document(s) reasonably appear to be genuine and relate to the individual and record the document information on the Form I-9. The list of acceptable documents can be found on the last page of the form.

Form I-9 must be kept by the employer either for three years after the date of hire or for one year after employment is terminated, whichever is later. The form must be available for inspection by authorized U.S. Government officials (e.g. Department of Homeland Security, Department of Labor, Department of Justice).

To obtain a current Form I-9, you can either download the form by clicking this link www.uscis.gov/i-9 or call the OCSA office at 800/282-4632 to have one mailed to you.

Have you completed your Red Flags Ruling Yet? More than 9 million people have their identity stolen each year. The federal government is making sure businesses are taking steps to deter identity theft and mitigate many businesses and organizations to implement a written identity theft prevention program.

The Federal Trade Commission (FTC) will begin enforcement on June 1, a second extension of the original date established by Congress. Although having a written program is valuable for any business, it is mandated for financial institutions and creditors (companies that regularly defer payment for goods). The mandate is not based on industry or sector but on activities that fall within their definitions.

The FTC has a detailed how-to guide and answers questions about eligibility at www2.ftc.gov/redflagsrule. Also on the site is a video about how to get ready and do-it-yourself templates for low-risk businesses.

Internship Available in Washington D.C.

The National Lumber and Building Material Dealers Association (NLBMDA) is once again accepting applications for the 2010 Blair Collings Summer Internship in Government Affairs. The focus of the internship will be on federal government affairs, but the intern will also be involved in the overall operation of NLBMDA.

Applicants must have a high school diploma but not a four year college degree at the time of the internship. Applicants must have attained at least 17 years of age but not more than 24 years, on or before June 1. Applicants must be the child or grandchild of a retail lumber and building material owner or employee. The company affiliated with the intern applicant must be a member of an NLBMDA federated association such as the Ohio Construction Suppliers Association. Applications must be postmarked by March 19.

An overview of the internship and the application form can be found on OCSA's website at www.myocsa.org/documents/NLBMDA_2010_Blair_Collings_Internship.pdf

ProSales and Rader Solutions Want Your Opinions on Lumberyard IT Systems

ProSales and Rader Solutions, the company run by "Rader's Edge" columnist Chris Rader, have launched a new online survey (www.surveymonkey.com/s/ProSales) to get a sense of how your company feels about the software systems you're using today. What works well? What frustrates you? ProSales recommends that you forward this survey to your company's IT expert for completion so they can get the best information possible. All participants who provide contact information will get the invaluable written comments AND become eligible to win a \$100 gift card. Results will be collected through Tuesday, Feb. 9.

[Take the IT Survey](#)

Calendar of Events

March 10	Coffee with the Expert (Teleconference) How to Get Access to Capital Your Office!	March 15-17	NLBMDA Spring Meeting and Legislative Conference Washington, DC
March 10-12	Installed Sales Roundtable Cincinnati	March 23	E-Commerce Business (Webinar) Your Office!
		May 5-7	OH/KY Roundtable Bowling Green, KY

Special Recognition, Praise and Thanks!

OCSA dedicates this section of *Quick.Net.News* to the **Associate members** that keep our **Active retail members** in business.

These suppliers not only provide the products and services needed by Active members to **operate and serve customers**, but they also recognize the value of “**associating**” for common cause and the good of the industry. Their much needed financial support strengthens the Association and helps underwrite many services and member benefits.

We are grateful for their support and **encourage our Active members** to consider these companies **FIRST** when ordering materials or considering needed services. These companies are in the trenches with you **each and every day, toughing it out together** to satisfy your customers.

Links to members' web sites are provided if available.

[Appalachian Hardwood Lbr Co.](#)

[B & I Wholesale Co.](#)

[Battelle & Battelle, LLP](#)

[Boise Building Materials Distribution](#)

[Building 9 Corp.](#)

[CareWorks](#)

[Cargotec USA Inc., Hiab](#)

[Charles F. Shiels & Company](#)

[Clem Lumber & Distributing Company](#)

[Designer Stone Company](#)

[Empire Company, Inc., The](#)

[ENAP, Inc.](#)

[Facemyer Forest Products](#)

[Facemyer Lumber Co., Inc.](#)

[Federated Mutual Insurance](#)

[Forest Products Group, Inc., The](#)

[Franchise Insurance Agency, Inc.](#)

[Francis-Schulze Co.](#)

[Frank Gates Service Company, The](#)

[Guardian Building Products](#)

[Hinckley Wood Products](#)

[Huttig Building Products](#)

[Hylant Group](#)

[Industrial Timber & Lumber](#)

[Krauter Solutions](#)

[Larson Manufacturing Co.](#)

[Lee Wayne](#)

[Milliken Millwork, Inc.](#)

[National Industrial Lumber Co.](#)

[North Star Metals Mfg.](#)

[Northwest, Inc.](#)

[Ohio Pallet Company](#)

[Packard Forest Products, Inc.](#)

[Palmer-Donavin Cincinnati](#)

[Palmer-Donavin Manufacturing Co.](#)

[Paycor, Inc.](#)

[Peak Auctioneering](#)

[Pennsylvania Lumbermens Mutual](#)

[Pine Forest Products, Inc.](#)

[PrimeSource, Inc.](#)

[Princeton Delivery Systems, Inc.](#)

[R & V Products](#)

[Reserve Lumber Co.](#)

[Rollex Corporation](#)

[Seal-Rite Door, Inc.](#)

[Style Crest, Inc.](#)

[Sunbelt](#)

[Tabit, Arganbright & Hazelbaker, Inc.](#)

[Tiffin Loader Crane Co.](#)

[Tri-State Forest Products, Inc.](#)

[Turnkey Programming](#)

[Welco Enterprises, Inc.](#)

[Yoder Lumber Co., Inc.](#)



Pennsylvania Lumbermens Mutual Insurance Co.
"The Official Educational Sponsor of the OCSA"